



Financial Standard
Monday 1/9/2008
Page: 14
Section: General News
Region: National Circulation: 10,000
Type: Magazines Business
Size: 93.17 sq.cms.
Published: Fortnightly

Brief: TRENDS

Telstra Super FP hires Coin

The \$10 billion Telstra Super's financial planning arm has signed on Coin Software to be its software provider.

Telstra Super Financial Planning's general manager, Steve Grinter, said the business required continual development of its existing Statement of Advice document, in-house modeling tools and infrastructure – areas that Coin's software could enhance.

"Whenever we approach an agreement like this, our main priority is to develop a strong partnership with the institutional client, which is especially important during the implementation phase," said Coin managing director, Darelle Jenkins.

"Our team is known for producing tangible system efficiencies, which in this case will be achieved through Coin taking an integrated approach to Telstra Super's core business systems and focusing on their growth requirements," he said.



Darelle Jenkins

Jenkins said Coin was looking forward to implement and execute the training programs involved for Telstra Super Financial Planning.

Coin was ranked number one for "Best Plan Production" and "Best Modelling" in the *Planning Software Benchmarking and Technology Report*, developed by Investment Trends in December 2007. ❄